



# It's YOUR Business. Do it YOUR way!

As a valet tagger, the framework will be provided but you'll set your prices and guidelines. You'll decide how many consignors you'll work with, what items you'll accept and what area you'll work within. It's all up to you!



# HOW TO USE VALET CONSIGNING

**1. APPLY WITH A VIP TAGGER** 

2. CLEAN, SORT & PREP YOUR ITEMS

**3. DROP OFF ITEMS WITH YOUR TAGGER** 

**4. PAY YOUR CONSIGNOR FEES** 

#### **5. WATCH YOUR CHECK GROW!**

## LET US DO THE WORK FOR YOU!

THE FINE PRINT: Consignors earn 40% of their items sold less any additional tagging fees. Taggers earn 20% of your sales to tag, store and transport your items to each sale. All unsold items will be donated after the 2nd sale or at the discretion of the tagger. No items will be returned to consignor. Minimum 100 items. Name brand ONLY. Please no Walmart/Target brands. Items must be washed, hung to JBF standards and sorted by size, outfits should be bundled together. Additional fees will apply to items that are not prepped to the tagger's guidelines.

### How Valet/VIP Program Works



#### What JBF Harrisburg will provide:

- Overall program guidelines
- A landing page for prospective consignors to match with a tagger
- A standardized application for the consignor that the tagger will personalize with their details and fees
- Advertising via social media and email
- An online Facebook private tagger group/forum
- Automatic perfect consignor status for any personal tagged items
- All access pass to drop-off and special PRE-drop-off privileges.

#### What a JBF Harrisburg Tagger is responsible for:

- Pricing structure above and beyond the flat 20% fee
  ex: supply fees, hanger fees, cleaning fees, assembly fees, etc
- Personal guidelines above JBF guidelines
  - ex: pet free home (if allergic to pets), NO large items, clothing only (if storage is an issue), will only travel XX miles to meet with consignor for item pickup/drop, etc.
- Interviewing consignor within 24 hours of receiving application to decide if the partnership is a good match.
- Arranging a meeting location to receive items to tag
- Create a VIP Consignor Tagging Account
- Tag items based on the JBF pricing guidelines
  Act as a clothing inspector as these items will forgo the inspection process at drop-off
- Store and transport items to sale.
  - Don't forget-- these are tax deductions for you!
- Pick up any unsold items at the end of the sale to resell at the next event
   you may also chose to donate unsold items at this point
- Submit an invoice for the final amount due (JBF Harrisburg will help with the procedure for invoicing and payments)



Valet Tagger Perk: Shop the Presale FIRST with the Harrisburg Team

### Earn Money helping families while doing something you LOVE!





Questions? Contact Shellie for more information or if you'd like to find out how to get started TODAY!





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